

**Development Report
Board of Directors Meeting
November 5, 2020**

1) Grants Status

a. Developments

1. The Glassell Family Foundation, Inc. – received a capital contribution for \$44,692 for the purchase of a new HRC 10-passenger van. Van is on order and expected delivery is mid-December.
2. Current Pending Proposals:
 - The Brown Foundation, Inc. \$50,000 for Partners in Recovery
 - The Cullen Trust for Health Care \$50,000 for Partners in Recovery
 - The Hamill Foundation \$50,000 for Partners in Recovery
 - Harry S. & Isabel C. Cameron Foundation \$3,500 for Partners in Recovery
 - Laura and John Arnold/Arnold Ventures \$102,960 for 2021 McGowen Operations 12-month lease / \$140,946 also proposed to include Data/Technology Capacity Building
3. To Be Submitted by December 1:
 - The Ellwood Foundation
 - M.D. Anderson Foundation
 - The Medallion Foundation, Inc.
 - Albert and Ethel Herzstein Charitable Foundation
 - Fred and Mabel R. Parks Foundation
 - Guill Family Foundation
 - Bank of Texas
4. Important: Foundations are seeking program outcomes and evaluation processes to justify funding. HRC is data-rich and presenting and tracking that data is a priority to current and potential funding partners.

2) Rice Capstone Project

1. The Capstone Team has conducted board and staff interviews, and currently assessing agency needs, financials, and operations.

3) Upcoming/Ongoing Development Department Projects

- a. Public/private funding partners' recognition posts/content for newsletter/social media
- b. Gift data entry and donor records updates
- c. Implement gift reconciliation process with accounting
- d. Gift Receipt and Donor Recognition policies and protocol
- e. eTapestry reports and queries trainings