

**Development Report  
Board of Directors Meeting  
September 24, 2020**

**1) Individual Giving**

- a. *Board goal is to achieve 100 percent participation in the annual board gift appeal by September 30! Currently at 55 percent. Six days left!*
- b. Working toward launching Annual Ambassadors Circle Year-End Gift Appeal. Stay tuned!

**2) Grants Status**

- a. September Developments
  1. The Glassell Family Foundation – Approved purchase of a van for HRC. Details currently being addressed. Stay tuned!
  2. The Brown Foundation, Inc. – Partners in Recovery new request for \$50,000 submitted. Declined 2019.
  3. The Cullen Trust for Health Care – Partners in Recovery renewal request for \$50,000 submitted. 2019 Report due Dec 1.
  4. The Hamill Foundation – Partners in Recovery renewal request for \$50,000 submitted.
  5. Harry S. & Isabel C. Cameron Foundation – Partners in Recovery renewal request for \$3,500 and 2019 Report due October 1.
  6. Laura and John Arnold/Arnold Ventures – To be submitted with final 2020 HRC Audit per their direction. Requesting support for McGowen office general operations and HRC data licenses/technology upgrades. Final ask amount to be determined; no less than \$100,000.
- b. Rice Capstone Project
  1. Submitted application. Looking forward to next steps!

**3) Upcoming/Ongoing Projects**

- a. Website donor page revisions
- b. Public funding partners recognition content for website and social media
- c. Gift data entry and correspondence/contact uploads into eTapestry
- d. Implementing gift reconciliation process with accounting department
- e. Gift Receipt and Donor Recognition policies and protocol
- f. eTapestry reports and queries trainings